

# 3<sup>rd</sup> QUARTER 2018 RESULTS

**Mexico City, October 16<sup>th</sup>, 2018.** – Bolsa Mexicana de Valores, S.A.B. de C.V., ("the Bolsa or the BMV") (BMV: BOLSA A) today announced its results for the third quarter of 2018, highlighting:

#### 3Q2018 VS. 3Q2017

- Revenues were 872 million pesos, which presented an increase of 65 million or 8% compared to 3Q17
- Expenses increased 10% due to three main items: (i) larger amount of securities in custody abroad, (ii) a provision for the purchase of the remaining 20% of the shares of SIF Chile and (iii) consulting fees
- Operating income and net income increased 6% and 10% respectively
- o EBITDA rose by 3% and the EBITDA margin was registered at 55% for 3Q18

#### **FINANCIAL HIGHLIGHTS (1)**

	2019	2017	Var %	YTD	YTD	Var %
	3Q18	3Q17	Var %	2018	2017	Var %
Revenues	872	807	8%	2,632	2,314	14%
Expenses	416	377	10%	1,227	1,095	12%
Operating Income	456	430	6%	1,404	1,219	15%
EBITDA	477	463	3%	1,468	1,291	14%
EBITDA Margin	55%	57%	-268bps	56%	56%	-1bps
Net Income	333	303	10%	1,018	838	21%
CAPEX	32	40	-20%	58	62	-6%

#### **OPERATIONAL HIGHLIGHTS**

	2019	2017	Max 9/	YTD	YTD	Va. 9/
	3Q18	3Q17	Var %	2018	2017	Var %
DATV -Equity (1)(2)	13,513	13,528	0%	15,244	14,266	7%
Futures - Volume (3)	31,291	25,655	22%	29,464	42,105	-30%
Swaps Notional Value (1)	149,031	101,799	46%	278,090	257,139	8%
Margin Deposits (1)	37,866	39,091	-3%	37,807	40,008	-5%

- (1) Million pesos
- (2) Daily Average Traded Value
- (3) Daily Average

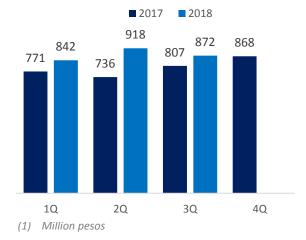
During the third quarter of 2018, BMV's revenues grew 65 million pesos or 8% compared to the same quarter of 2017. This increase was largely attributed to growth in the following divisions: Indeval (custody), cash equities clearing and market data. Indeval generated additional revenue for 51 million pesos in the global market (SIC) during the third quarter because of the changes made in their business model during 3Q17. Expenses increased 39 million pesos or 10% in comparison with the same period of last year, which is explained by three items: (i) larger amount of securities in custody abroad, (ii) a provision for the purchase of the remaining 20% of the shares of SIF Chile, and (iii) consulting fees. EBITDA margin was 55% for the quarter and 56% for the year. Net Income was 333 million pesos, up 10% compared with 3Q17.



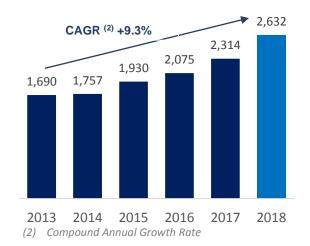


The third quarter of 2018 presented lower volatility in both equity and fixed income markets compared with the first two quarters of the year due to the expectations generated by the new government in the post-electoral period and the announcement that the United States, Mexico, and Canada had come to an agreement to replace NAFTA with the United States—Mexico—Canada Agreement (USMCA). During 3Q18, the USDMXN exchange rate reached a minimum and maximum of 18.45 and 20.15 pesos per U.S. dollar, respectively, and at the end of September the exchange rate closed at 18.81 pesos per U.S. dollar. Moreover, INEGI published the annual inflation rate at 4.90% and the Central Bank (Banco de México) confirmed the reference interest rate at 7.75%. On the other hand, the Federal Reserve in the U.S. increased the interest rate by 25bps to 2.25. In these conditions, BMV's revenues for the third quarter of 2018 were 8% higher than on 3Q17.





Annual Revenues (1) 2013-2018



Revenues Detail (1)

	3Q18 vs	3Q17	YTD - 2018	vs 2017
	Revenue	Var %	Revenue	Var %
Cash Equities	9,263	8%	43,699	12%
Cash equities trading- BMV	130	0%	20,077	9%
Cash equities clearing- CCV	9,133	20%	23,622	17%
Derivatives	-1,448	-3%	-21,106	-12%
MexDer	-2,342	-11%	-8,948	-13%
Asigna	893	3%	-12,159	-12%
OTC (SIF ICAP)	-7,574	-5%	44,886	11%
Issuers	9,046	6%	41,086	9%
Listing fees- BMV	504	2%	6,061	10%
Maintenance Fee- BMV	8,542	7%	35,025	9%
Custody	25,016	13%	174,733	36%
Information Services	26,756	24%	27,669	8%
Price Vendor- Valmer	429	1%	-126	0%
Data Sales	26,327	38%	27,794	13%
Others	3,945	13%	7,008	7%
Total	65,004	8%	317,974	14%

(1) Thousand pesos 2



## **Cash Equities**

Cash Equities revenue, which mainly comprises Local and Global Market activities, was 125 million pesos, 9 million or 8% higher for the third quarter 2018 (3Q17: 116 million).

**Trading** revenues for the **third quarter** of 2018 were similar to 3Q17, reaching 71 million pesos. Additionally, the average daily trading volume (ADTV) was equivalent to that of 3Q17, recording 13,513 million pesos. The market registered less operations and lower volatility than in the first half of 2018 due to the expected initiatives of the next government during the post-electoral period.

The global market (SIC) participated with 39% of the total VOPD in the third quarter, decreasing 2% in relation to the percentage observed in the third quarter of 2017. Additionally, SIC reached a daily average value of 5,294 million pesos, 5 % higher compared to 3Q17.

In the year-to-date results, the ADTV of the total of the market increased 7% in comparison with YTD17 explained by the growth in the global market (SIC). Revenues for up-to-September 2018 were 233 million pesos, 20 million or 9% higher than the same period of 2017.

#### Stock market operating highlights - Equities

	3Q18	3Q17	Var %	YTD 2018	YTD 2017	Var %
Total Market						
Daily average value traded (1)	13,513	13,528	0%	15,244	14,266	7%
Daily average volume (2)	238,699	242,383	-2%	259,997	261,362	-1%
Domestic Market						
Daily average value traded (1)	8,219	8,504	-3%	9,008	9,151	-2%
Daily average volume (2)	230,342	236,572	-3%	252,409	255,266	-1%
International Quotation System (SIC)						
Daily average value traded (1)	5,294	5,024	5%	6,236	5,115	22%
Daily average volume (2)	8,357	5,811	44%	7,587	6,096	24%

<sup>(1)</sup> Million pesos

During the third quarter, cash equity clearing (CCV) increased by 9 million pesos or 20% to 54 million pesos against 3Q17. Up-to September 2018, CCV presented higher revenues by 24 million pesos, or 17%, compared with the same period in 2017 as a result of increasing operating volumes and fewer number of cross-traded securities that only need to be registered, but not cleared.

<sup>(2)</sup> Thousand shares



#### **Derivatives**

Derivatives trading (MexDer) operations in the third quarter reached 19 million pesos, 2 million or -11% less than in 3Q17, which is explained by lower volume in IPC Index futures (-9%) and bonds (-22%) which were partially offset by greater operations in currencies (+55%) and Swaps TIIE (+46%).

**Up-to-September 2018, MexDer** registered 60 million pesos in revenue, down 9 million or -13% compared to the same period of 2017. This is explained by lower volume in currencies trading (-31%), bond futures (-27%), TIIE 28 swap trading (-14%), and equities (-99%), which were partially offset by greater operations in the TIIE futures. It is important to mention that MexDer charges a different trading fee based on the type of contract. Therefore, changes in contract operations do not necessarily reflect revenue movements.

## **Futures operating highlights – Futures**

	3Q18	3Q17	Var %	YTD	YTD	Var %
				2018	2017	
IPC Index	2,879	3,155	-9%	3,435	3,406	1%
Mini IPC	59	96	-38%	84	820	-90%
28 Day TIIE	0	399	-	482	136	253%
Currencies	26,947	17,373	55%	23,253	33,764	-31%
Bonds	1,396	1,787	-22%	2,202	2,996	-27%
Equities	9	2,846	-100%	10	983	-99%
Subtotal	31,291	25,655	22%	29,464	42,105	-30%
Swaps TIIE 28	22,928	15,661	46%	23,743	27,557	-14%
TOTAL	54,219	41,316	31%	53,207	69,662	-24%

<sup>(1)</sup> Contracts

**TIIE 28 Swaps** 

	2010	3017	Var %	YTD	YTD	Var %
	3Q18	3Q17	Var %	2018	2017	Val 70
Notional Value (1)	149,031	101,799	46%	448,748	523,586	-14%

<sup>(1)</sup> Million pesos

During the third quarter of 2018, **derivatives clearing (Asigna)** reported revenues for 31 million pesos, up 1 million or 3% compared to 3Q17 due to a greater operation of Swaps. The average margin deposits were 37.9 billion pesos or 3% less than on the third quarter of 2017.

When compared with the same accumulated months of 2017, Asigna's revenues decreased by 12 million or -12% to 92 million pesos (YTD17: 104 million) mainly due to lower volume in derivative



operations (-30% vs YTD17) and lower margin deposits (-5% vs YTD17). Asigna charges 2 basis points on the average margin deposits and different settlement fees based on the type of contract traded.

#### **Margin Deposits**

	2019	2017	Var 9/	YTD	YTD	\/a= 0/
	3Q18	18 3Q17	Var %	2018	2017	Var %
Margin Deposits (1)	37,866	39,091	-3%	37,807	40,008	-5%

<sup>(1)</sup> Million pesos

## **OTC Trading (SIF ICAP)**

Revenues in SIF ICAP for 3Q18 decreased 8 million or 5% to 135 million pesos (3Q17: 143 million). Revenues in Mexico increased 7 million pesos or 14% while in Chile decreased 15 million pesos or -17% compared to the same quarter last year. SIF ICAP's revenue in Chile decreased due to investors' risk aversion to emerging markets caused by the rise of interest rates in the United States, the fall in the price of copper, the current uncertainty of the economic situation in Argentina and the Brazilian political process.

As for the first nine months, revenues increased by 45 million or 11% to 450 million pesos (YTD17: 405 million). As a result of the variable compensation plan, a better performance in this business has an impact in personnel expenses and viceversa.

#### Issuers

During the third quarter, **listing revenues** presented a similar behavior to those observed in 3Q17, reaching 33 million pesos. This is explained by the listing of FIBRA STORAGE for 271 million pesos, 4 CERPIs and 3 CKDS.

Accumulated revenues up-to-September 2018 were 69 million pesos, 6 million or 10% higher than YTD17. In the first nine months of 2018, 32 new issuers were listed; ten in the debt market, ten CKDs, four CERPIs, three Fibras E, three Fibras, one SPAC, and one TRAC. The amount placed up to September in medium and long-term debt resulted in a historical record of 224.6 billion pesos issued compared to 203.1 billion pesos in YTD17. The debt instruments that will expire in 2019 will counteract the growth in 2018

The details of the equity listings for the second quarter are presented below:

#### **3Q18 Equity Listings**

Firm	Ticker	Price	Amount <sup>(1)</sup>	Investment Bank
Self-Storage Management	STORAGE	\$15.4	\$270	Banorte

<sup>(1)</sup> Million pesos



# **Listing Activity**

	3Q18	3Q17	Var %	YTD 2018	YTD 2017	Var %
Equity						
New Listings	0	2	-	1	6	-83%
Amount placed (1)	0	11,205	-	5,578	50,989	-89%
CKDs						
New Listings	3	4	-25%	11	11	0%
Amount placed (1)	1,821	3,131	-42%	6,618	7,929	-17%
CERPIS						
New Listings	4	0	-	5	0	-
Amount placed (1)	3,457	0	-	4,902	0	-
FIBRAS						
New Listings	1	4	-75%	3	4	-25%
Amount placed (1)	270	12,872	-98%	10,255	12872	-20%
FIBRAS E						
New Listings	0	0	-	3	0	-
Amount placed (1)	0	0	-	52,523	0	-
Medium & long term debt						
New Listings	25	40	-38%	106	117	-9%
Amount placed (1)	42,874	104,136	-59%	224,661	203,086	11%
Short term debt						
New Listings	264	203	30%	697	564	24%
Amount placed (1)	48,132	66,363	-27%	138,733	172,697	-20%

<sup>(1)</sup> Million pesos

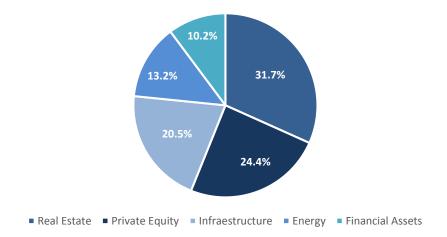
# **3Q18 CKDs and CERPIs Listings**

CKD	Firm	Amount <sup>(1)</sup>
INMOBCK 18	Inmobilia Management, S.A.P.I. de C.V.	\$550
GRANDCK 18	Be Grand CKD17, S.A. de C.V.	\$800
DELTACK 18	Administradora CKDelta, S.A. de C.V.	\$471
BLKCPI 18	Blackrock México Infraestructura III, S. de R.L. de C.V.	\$526
BLKCPI 18	Blackrock México Infraestructura III, S. de R.L. de C.V.*	\$443
EXICPI 18	México Infrastructure Partners América Latina, S.A.P.I. de C.V.	\$600
KKR2PI 18D	KKR de México, S.C.	\$1,888

<sup>(1)</sup> Million pesos



#### Participation by sector in the total amount of CKDs 2009-2018



During the third quarter, 1,821 million pesos were placed in CKDs. Between 2009 and 2018, there have been 112,996 million pesos placed broken down into: 35,904 million in real estate, 27,624 million in private equity, 23,158 million in infrastructure, 14,898 million in energy and 11,512 million in financial assets.

#### **Maintenance fees**

The maintenance fees for 3Q18 were 138 million pesos, 9 million or 7% higher compared to the same period last year. The growth in revenues is explained by the 2017 listings that generated maintenance fees as of this year.

Accumulated revenues, for the first nine months of 2018, were 436 million pesos, 35 million or 9% higher than those observed in 2017.

#### Custody

Revenue in **Indeval** increased 25 million or 13% to 220 million pesos (3Q17: 195 million), explained by the growth of the national and international assets under custody. The services related to the Global Market or International Quotation System (SIC) recorded revenues of 51 million pesos, 9 million or 21% above 3Q17. It is important to mention that it has been a year since the SIC business model was changed in 3Q17.

Indeval's revenue **up to September** increased by 175 million or 36% to 661 million pesos (3Q17: 486 million).



#### **Information Services**

Market Data revenues increased by 26 million or 38% to 95 million pesos (3Q17: 69 million), explained by extraordinary audit income for 20 million pesos during the third quarter of the year. As for Valmer, revenues presented a similar behavior to that observed in 3Q17, reaching 41 million pesos.

Accumulated revenues, up to September 2018, related to information services (Market data and Valmer) were recorded at 364 million pesos, 28 million or 8% more than in 2017.

#### **EXPENSES**

**Total expenses** for the third quarter of 2018 were 416 million pesos, up 39 million or 10% compared to 3Q17.

This increment is mainly explained by Market Data's **external auditor**, which help us protect and guarantee the correct use of Grupo BMV's data and **strategy consultant fees** for the research and development of our medium-term strategic plan. These **non-recurring** extraordinary items have an impact of 10 million pesos in **Consulting Fees**.

Without considering the extraordinary non-recurring items mentioned above, BMV's expenses increased by 29 million pesos or 7% compared to 3Q17, composed of:

- a) Sub-custody presented an increase of 11 million pesos or 57% compared to 3Q17 and 1 million pesos or 5% compared to 2Q18 due to the growth in the number of securities in custody abroad for the global market (SIC). This concept is directly related to higher income in Indeval. An evaluation of suppliers is being carried out in order to consolidate providers and lower the fee in 4Q18 and 2019.
- b) **Personnel** increased by 10 million pesos or 5% due to a corporate restructuring which will bring savings in the future quarters.
- c) Others increased by 10 million pesos or 52% due to the provision for the purchase of the remaining 20% of the shares of SIF Chile.
- d) **Depreciation and amortization** showed a decrease of 12 million pesos or -37% due to the full amortization of the clearing system in CCV and the cancelation of the CME deal in 2017.

In the **first nine months** of 2018, expenses presented an increase of 133 million pesos or 12% with respect to the same months of 2017 due to higher expenses in technology and the previously explained concepts.

a) **Technology** increased 37 million pesos or 17% explained by investments in income generating projects, such as the automation for transmission and reception of information



from the global market (SIC) and the connection with international custodians, as well as investments to reinforce information security and business continuity.

# TI expenses detail (1)

	2010	2047	Va. 9/	YTD	YTD	M 0/
	3Q18	3Q17	Var %	2018	2017	Var %
Technology	64,893	64,343	1%	194,209	188,713	3%
Projects	13,948	9,599	45%	57,369	25,913	121%
Total Technology	78,841	73,941	7%	251,577	214,626	17%

<sup>(1)</sup> Thousand pesos

# Expenses detail (1)

	3018	3017	Var %	YTD	YTD	Var %
	3Q18	3Q17	var %	2018	2017	Var %
Personnel	207,790	197,772	5%	628,846	590,891	6%
Technology	78,841	73,941	7%	251,577	214,626	17%
Depreciation	21,078	33,483	-37%	63,388	71,569	-11%
Rent and Maintenance	15,107	12,761	18%	43,220	40,229	7%
Consulting Fees	25,466	13,375	90%	57,299	43,105	33%
Sub-custody	30,987	19,706	57%	88,771	59,251	50%
CNBV Fees	6,928	6,497	7%	20,784	19,492	7%
Others	29,456	19,446	51%	73,546	55,609	32%
Total Expenses	415,653	376,981	10%	1,227,433	1,094,772	12%

<sup>(2)</sup> Thousand pesos



#### FINANCIAL RESULTS (1)

	2019	2017	Van 9/	YTD	YTD	Var %
	3Q18	3Q17	Var %	2018	2017	Val %
Operating Income	456,193	429,861	6%	1,404,430	1,219,116	15%
Operating Margin	52.3%	53.3%	-95bps	53.4%	52.7%	68bps
Comprehensive Financing Income	33,452	25,901	29%	117,199	41,195	184%
EBITDA	477,271	463,344	3%	1,467,817	1,290,685	14%
EBITDA Margin	54.7%	57.4%	-268bps	55.8%	55.8%	-1bps
Taxes	138,994	128,551	8%	438,719	360,309	22%
Taxe Rate	28.3%	28.1%	17bps	28.7%	28.4%	22bps
Minority Interest	-21,029	-28,257	-26%	-80,822	-76,479	6%
Net Income	332,810	302,814	10%	1,017,733	837,750	21%

(1) Thousand pesos

**Operating income** increased by 6% to 456 million pesos in the third quarter of 2018 (3Q17: 430 million) as consequence of management decisions made with optimization ends or looking for a greater future efficiency. For the first nine months of 2018, **operating income** increased by 15% to 1,404 million pesos (YTD17: 1,219 million).

Comprehensive financial income reported 33 and 117 million pesos in the third quarter and first nine months of the year respectively. This concept showed a positive change due to higher interest rates in 2018 compared with 2017.

The tax rate for the quarter and year was 28%.

**Net income** for third quarter reached 333 million pesos, an increment of 10% compared to 3Q17, and **year-to-date** net income rose to 1,017 million pesos, 180 million or 21% more than in YTD17.



#### **BALANCE SHEET HIGHLIGHTS**

	2 42(1)	<b>a</b> =(1)		
	Sep 18 <sup>(1)</sup>	Dec 17 <sup>(1)</sup>	Var \$	Var %
Current Assets	3,450	3,230	220	7%
Cash	2,981	2,847	134	5%
Non-Current Assets	4,217	4,218	-1	0%
Current Liabilities	864	678	185	27%
Non-Current Liabilities	349	439	-90	-20%
Stockholders' equity	6,454	6,330	124	2%

(1) Million pesos

Complete Balance Sheet table is in page 14

As of September 30<sup>th</sup> 2018, **current assets** were 3,450 million pesos, 220 million or 7% more compared to those observed in December 2017. **Cash** increased by 134 million pesos or 5%, which responds to the net effect of the earned income, the anticipated collection of the maintenance fees, the dividend paid, and the payment of the loan.

In non-current assets, goodwill remained at 3,124 million pesos.

**Current liabilities** increased by 27% to 864 million pesos, explained by the anticipated collection of maintenance fees. Regarding the **loan**, long-term liabilities were reduced from 439 million pesos in December 2017 to 349 million pesos in June 2018 because of interest and principal payments made in May 2018. The outstanding loan balance is 528 million pesos.

In the third quarter, **CAPEX** was 32 million pesos compared to 40 million pesos in 3Q17. The accumulated CAPEX amounted to 58 million pesos, 4 million or 6% less than in the first nine months of 2017.



# CONSOLIDATED RESULTS OF THE THIRD QUARTER 2018 (1)

P	3Q18	3Q17	Var.	Var
Revenues	871,846	806,841	65,004	8.1%
Cash Equities	125,284	116,021	9,263	8.0%
Cash equities trading- BMV	71,011	70,881	130	0.2%
Cash equities clearing- CCV	54,274	45,140 <b>51</b> ,466	9,133	20.2% - <b>2.8</b> %
Derivatives	50,017	<b>51,466</b>	-1,448	
MexDer	19,004	21,345	-2,342 -2,355	-11.09
Derivatives trading	15,764 3,240	18,119 3,226	-2,333 14	-13.0% 0.4%
Data sales-MexDer	31,014	30,120	893	3.09
Derivatives Clearing- Asigna  Derivatives Clearing	30,866	29,955	911	3.0%
Data Sales- Asigna	147	165	-18	-11.09
OTC (SIF ICAP)	135,109	142,683	-7, <b>574</b>	-5.39
OTC (SIPICAP) OTC trading	133,814	141,517	-7,703	-5.49
SIF ICAP México	61,147	53,660	7,487	14.09
SIF ICAP Chile	72,667	87,857	-15,190	-17.39
SIF ICAP data sales	1,295	1,165	129	11.19
Issuers	170,917	161,871	9,046	5.6%
Listing fees- BMV	33,131	32,626	504	1.59
Maintenance Fee- BMV	137,786	129,244	8,542	6.69
Custody	219,957	194,941	25,016	12.89
Information Services	136,315	109,559	26,756	24.49
Price Vendor- Valmer	41,096	40,668	429	1.19
Data Sales	95,219	68,892	26,327	38.29
Others	34,246	30,301	3,945	13.09
Colocation	4,209	3,233	976	30.29
Others	30,038	27,069	2,969	11.09
Expenses	415,653	376,981	38,672	10.39
Personnel	207,790	197,772	10,018	5.19
Technology	78,841	73,941	4,900	6.69
Depreciation	21,078	33,483	-12,405	-37.09
Rent and Maintenance	15,107	12,761	2,346	18.49
Consulting Fees	25,466	13,375	12,091	90.49
Sub-custody	30,987	19,706	11,282	57.39
CNBV Fees	6,928	6,497	431	6.69
Other	29,456	19,446	10,010	51.59
Operating Income	456,193	429,861	26,332	6.19
Operating Margin	52.32%	53.28%		-9
Comprehensive Financing Income	33,452	25,901	7,551	29.29
Interest Gain (Losses)	39,385	25,532	13,853	54.39
Exchange gain (Losses)	-5,933	369	-6,302	
Dividends	1,671	1,450	222	15.39
Income before Taxes and Minority Interests	491,316	457,211	34,105	7.59
Taxes	138,994	128,551	10,443	8.19
Tax Rate	28.3%	28.1%	10, 1.10	1
Associated companies results	1,517	2,411	-894	-37.19
Minority Interests	-21,029	-28,257	7,228	-25.69
Net Income	332,810	302,814	29,996	9.99
Net margin	38%	38%		6-
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Depreciation and Amortization	21,078	33,483	-12,405	-37.09
EBITDA	477,271	463,344	13,927	3.09
EBIDTA Margin	54.7%	57.4%	0%	-26
END 14 Mail Rui	J7.1/0	37.70	U/U	-20
Number of Shares <sup>(2)</sup>	592,989	592,989		
Number of Shares (4)				

<sup>(1)</sup> Thousand pesos

(2) Thousand shares



# ACCUMULATED CONSOLIDATED RESULTS TO SEPTEMBER 2018 (1)

	YTD 2018	YTD 2017	Var.	Va
Revenues	2,631,862	2,313,888	317,974	13.7
Cash Equities	397,704	354,006	43,699	12.3
Cash equities trading- BMV	232,637	212,561	20,077	9.4
Cash equities clearing- CCV	165,067	141,445	23,622	16.7
Derivatives	151,803	172,909	-21,106	-12.2
MexDer	59,681	68,629	-8,948	-13.0
Derivatives trading	49,959	59,809	-9,849	-16.5
MexDer data sales	9,722	8,820	902	10.2
Derivatives Clearing- Asigna	92,121	104,280	-12,159	-11.7
Derivatives Clearing	91,397	103,266	-11,869	-11.5
Data Sales Asigna	724.47775	1014.61935	-290	-28.6
OTC (SIF ICAP)	449,833	404,947	44,886	11.3
OTC trading	446,063	401,301	44,762	11.2
SIF ICAP México	201,282	164,598	36,683	22.3
SIF ICAP Chile	244,782	236,702	8,079	3.4
SIF ICAP data sales	3,770	3,646	124	3.4
Issuers	505,382	464,296	41,086	8.8
Listing fees- BMV	69,005	62,944	6,061	9.
Maintenance Fee- BMV	436,377	401,352	35,025	8.
Custody	661,275	486,541	174,733	35.9
Information Services	364,325	336,656	27,669	8.2
Price Vendor- Valmer	119,082	119,207	-126	-0.
Data Sales	245,243	217,448	27,794	12.
Others	101,540	94,533	7,008	7.
Colocation	12,065	10,399	1,666	16.
Others	89,475	84,133	5,342	6.
xpenses	1,227,433	1,094,772	132,661	12.
Personnel	628,846	590,891	37,956	6.4
Technology	251,577	214,626	36,952	17.
Depreciation	63,388	71,569	-8,182	-11.
Rent and Maintenance	43,220	40,229	2,991	7.
Consulting Fees	57,299	43,105	14,195	32.
Sub-custody	88,771	59,251	29,520	49.
CNBV Fees	20,784	19,492	1,292	6.
Other	73,546	55,609	17,937	32.
Operating Income	1,404,430	1,219,116	185,314	15.
Operating Margin	53.4%	52.7%		
Comprehensive Financing Income	117,199	41,195	76,004	184.
Interest Gain (Losses)	121,898	69,120	52,778	76.
Exchange gain (Losses)	-4,699	-27,925	23,226	-83.
Dividends	9,271	6,864	2,407	35.
ncome before Taxes and Minority Interests	1,530,900	1,267,175	263,724	20.
- Taxes	438,719	360,309	78,410	21.
Tax Rate	28.7%	28.4%		
Associated companies results	6,375	7,363	-988	-13.4
Minority Interests	-80,822	-76,479	-4,344	5.
Net Income	1,017,733	837,750	179,983	21.
Net margin	39%	36%		2
Depreciation and Amortization	63,388	71,569	-8,182	-11.4
EBITDA	1,467,817	1,290,685	177,132	13.
EBIDTA Margin	55.8%	55.8%	0%	
Number of Shares <sup>(2)</sup>	592,989	592,989		
Earnings per Share (pesos)	1.72	1.41		21.

<sup>(1)</sup> Thousand pesos

<sup>(2)</sup> Thousand shares



# BALANCE SHEET UP TO SEPTEMBER 30<sup>th</sup>, 2018 <sup>(1)</sup>

	Sep-18	Dec-17	Var.	Var.
Total Assets	7,667	7,448	220	3%
Cash & Investment	2,981	2,847	133.6	5%
Accounts Receivable	414	334	79.9	24%
Recoverable Taxes	55	48	7.0	14%
<b>Total Current Assets</b>	3,450	3,230	220.4	7%
Amortization expenses	78	51	27.0	53%
Other Non-Current Financial Assets	219	219	0.0	0%
Investments in Associated Companies	22	26	-3.7	-14%
Fixed Assets	473	469	4.9	1%
Goodwill	3,124	3,124	0.0	0%
Other Non-Current Assets	301	330	-29.0	-9%
<b>Total Non-Current Assets</b>	4,217	4,218	-0.8	0%
Total Liabilities	1,213	1,117	96	9%
Suppliers and Other Accounts to Pay	327	274	53.1	19%
Deferred Income	196	23	173.2	745%
Taxes Payable	118	154	-36.1	-23%
Other Short Term Financial Liabilities	222	227	-4.9	-2%
<b>Total Current Liabilities</b>	864	678	185.3	27%
Bank Loans & Provisions	349	439	-89.8	-20%
Total Long Term Liabilities	349	439	-89.8	-20%
Stockholders' Equity	6,454	6,330	124	2%
Capital Stock	4,507	4,507	0.00	0%
Premium in issue of shares	0.206	0.202	0.00	2%
Retained Earnings and Reserves	1420	1356	64.24	5%
Other Results	311	262	48.93	19%
Minority Interest	215	204	10.89	5%
Liabilities + Stockholders´ Equity	7,667	7,448	220	3%

<sup>(1)</sup> Million pesos



# CASH FLOW UP TO SEPTEMBER 30<sup>Th</sup>, 2018 <sup>(1)</sup>

ODED ATIMIC A CTIVITIES	
OPERATING ACTIVITIES	
INCOME BEFORE TAXES	1,530.9
Depreciation and amortization	63.4
Subsidiary Results	-6.4
Reserves	3.8
Goodwill	0.0
CASH FLOW FROM INCOME BEFORE TAXES	1,591.7
NET CASH FLOW FROM OPERATING ACTIVITY	
Changes in working capital	52.1
Taxes Paid	-397.0
NET CASH FLOW FROM OPERATING ACTIVITIES	1,246.8
INVESTMENT ACTIVITIES	
Investment in fixed assets	-57.8
Dividends received	6.4
CASH FLOW AVAILABLE (NEEDED) FOR FINANCING ACTIVITES	1,195.4
FINANCING ACTIVITIES	
Bank Loan	-107.0
Dividends paid to controlling shareholders	-895.4
Dividends paid to non-controlling shareholders	-59.4
Capital Reduction	0.0
NET INCREASE (DECREASE) IN CASH	133.6
CASH BALANCE AT BEGINNING OF PERIOD	2,847.3
CASH BALANCE AT END OF PERIOD	2,980.8

<sup>(1)</sup> Million pesos



**Mexico City, Mexico, October 08**<sup>th</sup>, **2018**. Bolsa Mexicana de Valores, S.A.B. de C.V. (BMV: BOLSA A), invites you to participate in our:

# 3<sup>rd</sup> QUARTER 2018 EARNINGS CONFERENCE CALL

# To be held on:

Wednesday, October 17<sup>th</sup>, 2018 at 8:00 AM Mexico City Time (9:00 AM Eastern Time)

# Hosted by:

José-Oriol Bosch Par

CEO

To participate in the conference call, please dial any of the following numbers:

US toll +1 (847) 585-4405 US toll free +1 (888) 771-4371

Mexico toll +52 55 6722 5257 Mexico toll free 001 866 779 0965

ten minutes prior to the scheduled time using the confirmation number: **47704050** 

A replay of the call will be available on our website www.bmv.com.mx

in our Investor Relations section as of Thursday, October 18<sup>th</sup>, 2018

The Bolsa Mexicana de Valores will report its earnings for the third quarter of 2018 on Tuesday, October 16<sup>th</sup>, after market close.

If you have not received the 3Q18 earnings release prior to the conference or if you have questions regarding this call, please contact Luis René Ramón, Tel +52 (55) 5342 9027 email lramon@grupobmv.com.mx



# I – Operating Figures of the Stock Market

Damastia Familias	•		•			201	7				•	•
Domestic Equities	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Number of Trades	6,042,055	5,787,995	6,666,106	4,589,634	6,093,970	6,049,698	5,088,771	5,576,903	5,240,416	6,769,516	6,091,779	5,000,257
Daily Average	274,639	304,631	303,005	254,980	276,999	274,986	242,322	242,474	249,544	307,705	304,589	263,171
Value Traded (1)	217,785	207,864	212,438	145,582	202,541	199,656	192,302	186,001	174,444	222,639	195,748	171,288
Daily Average (1)	9,899	10,940	9,656	8,088	9,206	9,075	9,157	8,087	8,307	10,120	9,787	9,015
Trading Volume (2)	6,247,926	5,729,839	6,205,168	4,278,634	5,282,067	5,379,824	5,441,850	5,158,920	4,776,396	6,106,673	5,201,227	4,923,796
Daily Average <sup>(2)</sup>	283,997	301,570	282,053	237,702	240,094	244,537	259,136	224,301	227,447	277,576	260,061	259,147

Domostic Facilities		2018												
Domestic Equities	Jan.	Feb.*	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.		
Number of Trades	6,244,755	6,054,304	6,493,274	6,452,939	7,968,475	8,753,383	7,522,365	7,568,635	6,784,853					
Daily Average	283,853	318,648	341,751	307,283	362,203	416,828	341,926	329,071	339,243					
Value Traded (1)	196,739	168,996	188,464	198,524	210,284	205,192	193,018	175,111	166,130					
Daily Average (1)	8,943	8,895	9,919	9,454	9,558	9,771	8,774	7,614	8,306					
Trading Volume (2)	5,306,264	4,712,808	5,271,421	5,424,596	6,120,334	5,897,748	5,307,897	4,760,250	4,904,065					
Daily Average <sup>(2)</sup>	241,194	248,043	277,443	258,314	278,197	280,845	241,268	206,967	245,203					

Global Market	2017												
Giobai warket	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	
Number of Trades	87,079	55,839	56,921	41,826	58,358	60,742	53,072	51,691	43,950	79,274	57,433	41,259	
Daily Average	3,958	2,939	2,587	2,324	2,653	2,761	2,527	2,527	2,093	3,603	2,872	2,172	
Value Traded (1)	138,302	99,494	118,614	61,729	112,161	115,003	143,492	143,492	91,919	127,681	110,167	100,710	
Daily Average (1)	6,286	5,237	5,392	3,429	5,098	5,227	6,833	6,833	4,377	5,804	5,508	5,301	
Trading Volume (2)	138,794	107,153	145,184	90,780	150,644	147,970	161,182	161,182	110,245	146,021	378,010	120,404	
Daily Average <sup>(2)</sup>	6,309	5,640	6,599	5,043	6,847	6,726	7,675	7,675	5,250	6,637	18,900	6,337	

Global Market		2018											
Global Warket	Jan.	Feb.*	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	
Number of Trades	68,151	67,884	57,425	59,916	74,568	85,650	59,904	61,876	60,975				
Daily Average	3,098	3,573	3,022	2,853	3,389	4,079	2,723	2,690	3,049				
Value Traded (1)	126,286	132,130	119,164	141,167	147,452	168,299	120,252	124,400	99,443				
Daily Average (1)	5,740	6,954	6,272	6,722	6,702	8,014	5,466	5,409	4,972				
Trading Volume (2)	126,629	148,962	114,706	138,125	190,385	171,971	118,036	316,510	108,681				
Daily Average <sup>(2)</sup>	5,756	7,840	6,037	6,577	8,654	8,189	5,365	13,761	5,434				

<sup>(1)</sup> Million pesos

<sup>(2)</sup> Thousand shares

<sup>\*</sup>February 2017 equity trading data have been updated



# II – Operating Figures Futures Market

Futures		2017												
Futuros	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.		
Number of Trades	25,411	24,826	34,682	20,722	25,278	31,334	17,343	21,033	24,696	28,240	22,591	24,312		
Volume (1)	567,344	1,033,841	1,454,530	765,726	1,097,108	1,416,266	229,447	435,665	1,003,350	541,510	662,454	1,406,159		
Notional Value (2)	124,177	212,850	307,214	155,204	215,716	296,557	51,228	88,883	184,537	113,805	135,835	285,846		
Open Interest (1)	1,465,038	1,497,732	1,388,924	1,327,843	1,566,690	1,238,362	1,221,642	1,225,096	1,346,196	1,358,562	1,319,141	1,027,798		

Futuros	2018												
ruturos	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	
Number of Trades	23,118	22,178	28,806	22,665	29,309	30,815	22,984	25,289	25,363				
Volume (1)	380,068	443,965	696,917	386,140	461,245	1,184,291	302,794	633,004	1,116,237				
Notional Value (2)	82,959	91,774	163,406	72,280	99,089	279,535	66,949	130,244	243,953				
Open Interest (1)	950,202	976,303	807,132	878,890	875,225	836,375	787,333	719,496	615,143				

							2017					
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Margin Deposits (2)	39,979	39,816	42,810	40,326	38,407	41,458	38,635	39,000	39,638	40,228	39,660	40,296

-							2018					
	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Margin Deposits (2)	38.336	38.586	37.548	35.189	38.206	38.803	38.750	39.182	35.667			

(1) Contracts

(2) Million pesos



II.a – Futures Detail

		[	DÓLAR			EU	IRO			INDICE	IPC	
	Trades	Volume <sup>(1)</sup>	Notional Value <sup>(2)</sup>	Open Interest <sup>(1)</sup>	Trades	Volume (1)	Notional Value <sup>(2)</sup>	Open Interest <sup>(1)</sup>	Trades	Volume (1)	Notional Value <sup>(2)</sup>	Open Interest <sup>(1)</sup>
Jan '17	1,343	433,706	94,046	806,871	1	16	4	11	21,593	44,952	21,003	36,743
Feb '17	722	901,133	182,618	869,296	2	27	6	38	21,419	43,187	20,395	38,360
Mar '17	768	1,163,675	230,772	884,172	2	26	5	38	31,167	121,479	57,961	29,812
Apr '17	598	694,434	131,730	866,560	2	32	7	20	18,971	40,983	20,139	32,344
May '17	736	964,561	183,296	1,126,310	0	0	0	20	21,601	47,186	23,181	39,019
Jun '17	938	1,128,229	209,326	882,091	3	41	8	21	27,236	144,292	71,159	36,614
Jul '17	845	165,791	29,894	900,262	1	6	1	27	15,757	35,327	18,019	39,633
Aug '17	646	362,245	65,328	936,778	1	2	0	29	19,890	37,692	19,334	41,536
Sep '17	637	601,119	107,956	921,316	2	58	12	29	23,518	132,058	66,755	40,218
Oct '17	978	456,312	86,959	954,045	0	0	0	29	26,403	45,943	22,994	43,066
Nov '17	845	569,182	109,382	917,039	1	10	2	39	21,324	42,715	20,587	50,208
Dec '17	601	1,136,036	217,254	865,490	2	78	18	39	23,296	128,749	61,974	41,162
Jan '18	697	313,751	60,631	794,793	0	0	0	39	21,785	38,230	19,271	41,725
Feb '18	503	361,651	68,422	815,504	0	0	0	39	21,096	37,450	18,256	48,954
Mar '18	653	462,567	87,370	667,319	2	78	18	39	27,465	133,622	64,990	36,459
Apr '18	644	191,022	35,334	644,402	0	0	0	39	21,745	43,415	20,966	39,767
May '18	903	354,249	70,457	620,195	0	0	0	39	27,632	47,964	22,127	46,819
Jun '18	938	959,876	197,401	648,305	0	0	0	0	29,245	161,355	75,446	45,428
Jul '18	778	246,743	47,415	606,604	0	0	0	0	21,433	34,763	17,131	44,011
Aug '18	764	542,203	102,492	534,688	0	0	0	0	23,757	46,420	22,996	46,796
Sep '18	596	962,617	185,961	466,215	0	0	0	0	24,391	105,966	52,908	31,863
Oct '18			·									
Nov '18												
Dec '18												

<sup>(1)</sup> Contracts

<sup>(2)</sup> Million pesos



#### II.a Futures Detail

		TIIE DE 2	28 DIAS			MIN	I IPC	
	Trades	Volume (1)	Notional Value <sup>(2)</sup>	Open Interest	Trades	Volume (1)	Notional Value <sup>(2)</sup>	Open Interest
Jan '17	0	0	0	533,855	2,355	24,086	2,248	3,485
Feb '17	0	0	0	485,164	2,583	23,830	2,251	3,650
Mar '17	0	0	0	436,473	2,607	28,517	2,746	1,428
Apr '17	0	0	0	387,782	1,094	10,260	1,011	438
May '17	0	0	0	339,391	2,752	30,212	2,968	6,016
Jun '17	0	0	0	291,000	2,761	32,712	3,226	1,466
Jul '17	0	0	0	243,000	597	3,071	312	1,612
Aug '17	1	100	10	195,000	429	1,672	172	1,549
Sep '17	39	25,828	2,569	172,828	415	1,469	149	193
Oct '17	0	0	0	123,886	784	1,953	196	476
Nov '17	0	0	0	104,937	381	1,093	105	306
Dec '17	1	10	1	86,004	351	1,322	128	501
Jan '18	0	0	0	66,979	583	1,435	145	912
Feb '18	0	0	0	57,954	524	2,054	200	396
Mar '18	0	0	0	48,929	601	4,438	427	1,382
Apr '18	19	90,010	8,948	129,904	158	339	32	1,480
May '18	1	1,000	99	120,879	660	1,576	146	2,041
Jun '18	0	0	0	111,854	527	2,100	197	1,033
Jul '18	0	0	0	100,924	718	1,331	131	992
Aug '18	0	0	0	94,994	715	1,981	197	966
Sep '18	0	0	0	89,064	321	549	54	50
Oct '18								
Nov '18								
Dec '18								

<sup>(1)</sup> Contracts(2) Million pesos



II.a - Futures Detail

		BOND DC	24 (DC24)			MY	31			GME	XICO	
	Trades	Volume (1)	Notional Value <sup>(2)</sup>	Open Interest	Trades	Volume (1)	Notional Value <sup>(2)</sup>	Open Interest	Trades	Volume (1)	Notional Value <sup>(2)</sup>	Open Interest
Jan '17	80	25,848	3,018	39,197	0	0	0	0	3	900	6	300
Feb '17	69	54,264	6,448	46,648	0	0	0	0	0	0	0	300
Mar '17	99	80,193	9,487	27,701	0	0	0	0	2	600	4	300
Apr '17	52	18,717	2,191	30,299	0	0	0	0	0	0	0	300
May '17	152	47,349	5,521	43,134	0	0	0	0	0	0	0	300
Jun '17	345	94,042	11,177	21,270	0	0	0	0	1	300	2	300
Jul '17	134	22,652	2,748	30,408	0	0	0	0	0	0	0	300
Aug '17	59	31,954	3,849	42,304	0	0	0	0	0	0	0	300
Sep '17	64	44,458	5,335	20,852	0	0	0	0	2	600	4	300
Oct '17	68	30,402	3,555	39,800	0	0	0	0	0	0	0	300
Nov '17	36	48,354	5,656	48,452	0	0	0	0	0	0	0	300
Dec '17	50	46,504	5,380	30,302	0	0	0	0	2	600	4	300
Jan '18	42	19,752	2,294	36,854	0	0	0	0	0	0	0	300
Feb '18	46	41,510	4,771	44,456	0	0	0	0	0	0	0	300
Mar '18	71	77,612	8,914	44,304	3	1,100	113	0	2	600	4	300
Apr '18	94	60,054	6,873	54,498	0	0	0	0	0	0	0	300
May '18	102	52,856	5,966	74,252	0	0	0	0	2	600	3	300
Jun '18	95	41,360	4,637	19,355	0	0	0	0	0	0	0	300
Jul '18	54	18,957	2,168	23,402	0	0	0	4,000	0	0	0	300
Aug '18	39	29,100	3,309	26,952	0	0	0	0	0	0	0	0
Sep '18	49	34,705	3,866	18,551	0	0	0	0	2	600	3	300
Oct '18		•	•	•								
Nov '18												
Dec '18												

<sup>(1)</sup> Contracts(2) Million pesos



II.a - Futures Detail

		N'	V42			DC	:18			JN21		
	Trades	Volume (1)	Notional Value <sup>(2)</sup>	Open Interest (1)	Trades	Volume (1)	Notional Value <sup>(2)</sup>	Open Interest	Trades	Volume (1)	Notional Value <sup>(2)</sup>	Open Interest <sup>(1)</sup>
Jan '17	22	10,036	989	13,376	3	23,300	2,446	29,800	5	2,100	206	0
Feb '17	20	2,500	253	15,676	2	5,300	557	35,100	0	0	0	0
Mar '17	24	20,740	2,162	7,500	5	35,100	3,697	0	0	0	0	0
Apr '17	1	500	52	8,000	0	0	0	0	0	0	0	0
May '17	19	2,700	276	9,800	0	0	0	0	1	300	29	300
Jun '17	34	7,900	846	500	0	0	0	0	0	0	0	0
Jul '17	5	700	75	200	0	0	0	0	0	0	0	0
Aug '17	0	0	0	200	0	0	0	0	1	300	30	300
Sep '17	2	600	65	0	0	0	0	0	2	600	61	0
Oct '17	1	100	10	100	0	0	0	0	2	600	59	300
Nov '17	1	100	10	0	0	0	0	0	0	0	0	300
Dec '17	0	0	0	0	0	0	0	0	0	0	0	0
Jan '18	0	0	0	0	0	0	0	0	0	0	0	0
Feb '18	0	0	0	0	0	0	0	0	4	800	81	0
Mar '18	0	0	0	0	0	0	0	0	1	4,400	440	4,400
Apr '18	3	700	71	100	0	0	0	0	0	0	0	4,400
May '18	2	200	20	100	0	0	0	0	5	2,200	217	6,600
Jun '18	3	600	59	0	0	0	0	0	3	9,500	940	5,100
Jul '18	0	0	0	0	0	0	0	0	0	0	0	5,100
Aug '18	0	0	0	0	0	0	0	0	11	5,300	531	5,100
Sep '18	0	0	0	0	0	0	0	0	4	11,800	1,161	5,100
Oct '18												1
Nov '18												1
Dec '18												

<sup>(1)</sup> Contracts

<sup>(2)</sup> Million pesos



#### II.a - Futures Detail

		MF	R26	
	Trades	Volume (1)	Notional Value <sup>(2)</sup>	Open Interest
Jan '17	6	2,400	212	1,400
Feb '17	9	3,600	322	3,500
Mar '17	8	4,200	378	1,500
Apr '17	4	800	74	2,100
May '17	17	4,800	444	2,400
Jun '17	16	8,750	813	5,100
Jul '17	4	1,900	178	6,200
Aug '17	6	1,700	159	7,100
Sep '17	9	12,200	1,151	6,100
Oct '17	2	200	19	6,200
Nov '17	3	1,000	93	7,200
Dec '17	4	8,500	770	4,000
Jan '18	11	6,900	618	8,600
Feb '18	5	500	45	8,700
Mar '18	8	12,500	1,129	4,000
Apr '18	2	600	56	4,000
May '18	2	600	54	4,000
Jun '18	3	8,500	758	4,000
Jul '18	0	0	0	0
Aug '18	0	0	0	0
Sep '18	0	0	0	4,000
Oct '18				
Nov '18				
Dec '18				

- (1) Contracts
- (2) Million pesos



# III – Operating Figures Options Market

Options						2	017					
Options	Jan.	Feb.	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Number of Trades	583	406	459	206	484	309	158	224	142	163	146	174
Volume (1)	27,703	21,498	39,924	1,905	22,394	4,992	150,291	35,097	29,440	20,907	17,579	46,156
Notional Value (2)	3,359	3,063	1,453	593	3,843	1,660	1,428	1,325	644	947	3,471	7,665
Open Interest (1)	86,771	104,434	62,807	50,530	49,044	9,698	129,259	133,758	8,367	26,081	30,143	47,275

Options						2	018					
Options	Jan.	Feb.	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Number of Trades	287	268	250	222	179	156	155	88	99			
Volume (1)	8,004	40,882	11,555	26,976	16,244	23,509	31,167	97,714	88,724			
Notional Value (2)	1,846	4,272	467	5,220	3,076	2,190	2,701	3,893	1,465			
Open Interest (1)	47,903	54,636	59,673	66,615	81,452	62,248	71,173	168,826	124,318			

<sup>(1)</sup> Contracts

<sup>(2)</sup> Million pesos



III.a - Options Detail

		INDIC	E IPC			D	OLAR			AMERICA	MOVIL	
	Trades	Volume <sup>(1)</sup>	Notional Value <sup>(2)</sup>	Open Interest	Trades	Volume <sup>(1)</sup>	Notional Value	Open Interest	Trades	Volume <sup>(1)</sup>	Notional Value	Open Interest
Jan '17	549	3,812	1,747,700,000	7,140	12	8,090	1,583,670,000	8,055	11	13,000	17,062,500	17,600
Feb '17	356	4,685	2,259,540,000	10,244	7	3,870	751,225,000	10,925	0	0	0	17,600
Mar '17	394	2,370	1,136,405,000	5,007	2	1,000	190,500,000	10,900	0	0	0	1,000
Apr '17	196	1,051	493,115,000	5,699	1	500	98,500,000	11,400	0	0	0	1,000
May '17	0	0	0	0	0	0	0	0	0	0	0	1,000
Jun '17	293	2,969	1,465,800,000	1,908	7	1,006	188,635,000	2,006	0	0	0	0
Jul '17	136	1,752	895,705,000	3,430	0	0	0	0	11	146,250	215,150,000	116,250
Aug '17	200	957	479,935,000	3,858	11	4,030	738,470,000	7,790	1	10,000	15,500,000	106,250
Sep '17	122	407	202,045,000	1,055	10	2,032	367,210,000	5,312	2	15,001	23,251,500	0
Oct '17	145	272	135,270,000	1,154	7	3,921	723,520,000	7,233	0	0	0	0
Nov '17	140	279	132,530,000	1,296	6	17,300	3,338,000,000	11,153	0	0	0	0
Dec '17	160	252	121,155,000	292	9	40,780	7,507,870,000	44,983	0	0	0	0
Jan '18	282	1,004	483,575,000	920	5	7,000	1,362,500,000	44,983	0	0	0	0
Feb '18	255	1,177	572,485,000	1,608	11	19,705	3,663,170,000	31,028	2	20,000	36,000,000	20,000
Mar '18	246	554	260,325,000	1,146	3	1,001	188,685,000	28,527	1	10,000	18,000,000	30,000
Apr '18	206	411	199,825,000	1,323	15	26,500	5,020,350,000	35,227	0	0	0	30,000
May '18	161	1,295	615,585,000	2,461	14	12,818	2,450,014,000	46,795	0	0	0	30,000
Jun '18	127	644	295,400,000	1,873	0	0	0	0	0	0	0	30,000
Jul '18	139	1,266	627,520,000	2,877	13	9,900	1,963,460,000	2,295	0	0	0	30,000
Aug '18	75	334	170,785,000	3,150	3	17,500	3,172,300,000	19,795	0	0	0	30,000
Sep '18	73	470	238,330,000	1,873	15	3,071	588,370,000	19,701	0	0	0	30,000
Oct '18												
Nov '18												
Dec '18												

<sup>(1)</sup> Contracts

<sup>(2)</sup> Milion pesos



III.a - Options Detail

		CEM	IEX			WAL	MEX			FEN	1SA	
	Trades	Volume <sup>(1)</sup>	Notional Value	Open Interest	Trades	Volume <sup>(1)</sup>	Notional Value	Open Interest	Trades	Volume <sup>(1)</sup>	Notional Value	Open Interest
Jan '17	6	1,140	2,223,000	27,900	2	600	2,160,000	1,960	0	0	0	567
Feb '17	3	570	1,235,000	28,470	23	11,335	45,136,500	12,041	0	0	0	567
Mar '17	22	13,710	23,421,000	12,710	24	20,059	81,632,400	28,965	12	600	9,700,000	350
Apr '17	1	190	323,000	12,330	8	164	642,900	15,688	0	0	0	350
May '17	0	0	0	0	0	0	0	0	12	600	1,020,240	11,780
Jun '17	0	0	0	0	4	233	927,300	5,000	2	34	552,500	34
Jul '17	0	0	0	0	2	34	122,400	5,034	7	1,755	314,925,000	3,761
Aug '17	0	0	0	0	9	10,110	43,412,500	5,076	0	0	0	34
Sep '17	0	0	0	0	7	10,000	42,000,000	0	0	0	0	0
Oct '17	0	0	0	0	3	144	590,400	144	0	0	0	0
Nov '17	0	0	0	0	0	0	0	144	0	0	0	0
Dec '17	0	0	0	0	2	144	590,400	0	0	0	0	0
Jan '18	0	0	0	0	0	0	0	0	0	0	0	0
Feb '18	0	0	0	0	0	0	0	0	0	0	0	0
Mar '18	0	0	0	0	0	0	0	0	0	0	0	0
Apr '18	0	0	0	0	1	65	318,500	65	0	0	0	0
May '18	0	0	0	0	2	130	637,000	195	0	0	0	0
Jun '18	0	0	0	0	2	14,000	72,600,000	14,000	25	8,862	1,821,975,000	14,375
Jul '18	0	0	0	0	2	20,000	110,000,000	34,000	0	0	0	0
Aug '18	2	20,000	28,000,000	20,000	2	42,540	248,859,000	76,540	2	12,640	249,640,000	12,640
Sep '18	1	3	4,200	3	4	62,540	365,859,000	62,540	2	12,640	249,640,000	0
Oct '18												
Nov '18												
Dec '18												

(1) Contracts



III.a - Option Detail

		TEI	LEVISA			GRUI	PO MEXICO			NAFT	RAC	
	Trades	Volume <sup>(1)</sup>	Notional Value	Open Interest <sup>(1)</sup>	Trades	Volume <sup>(1)</sup>	<b>Notional Value</b>	Open Interest <sup>(1)</sup>	Trades	Volume <sup>(1)</sup>	Notional Value	Open Interest <sup>(1)</sup>
Jan '17	0	0	0	1,000	3	1,061	5,905,000	22,549	0	0	0	0
Feb '17	0	0	0	1,000	15	915	5,758,400	23,464	2	123	510,450	123
Mar '17	0	0	0	0	3	2,061	11,263,600	3,816	2	124	517,550	59
Apr '17	0	0	0	0	0	0	0	3,816	0	0	0	247
May '17	0	0	0	0	6	9,850	1,896,175,000	5,920	0	0	0	0
Jun '17	0	0	0	0	0	0	0	0	0	0	0	0
Jul '17	0	0	0	0	0	0	0	0	0	0	0	0
Aug '17	0	0	0	0	0	0	0	0	0	0	0	0
Sep '17	0	0	0	0	0	0	0	0	0	0	0	0
Oct '17	4	7,520	66,676,000	6,500	1	50	300,000	50	0	0	0	0
Nov '17	0	0	0	6,500	0	0	0	50	0	0	0	0
Dec '17	1	2,980	26,224,000	0	0	0	0	0	0	0	0	0
Jan '18	0	0	0	0	0	0	0	0	0	0	0	0
Feb '18	0	0	0	0	0	0	0	0	0	0	0	0
Mar '18	0	0	0	0	0	0	0	0	0	0	0	0
Apr '18	0	0	0	0	0	0	0	0	0	0	0	0
May '18	0	0	0	0	1	2,000	10,000,000	2,000	1	1	4,550	1
Jun '18	0	0	0	0	0	0	0	0	2	3	13,650	0
Jul '18	0	0	0	0	0	0	0	2,000	0	0	0	0
Aug '18	0	0	0	0	2	4,500	23,000,000	6,500	0	0	0	0
Sep '18	0	0	0	0	0	0	0	0	0	0	0	0
Oct '18												
Nov '18												l
Dec '18												

(1) Contracts



# IV. – Operating Figures Swaps

Consess		2017													
Swaps	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.			
Number of Trades	50	38	54	13	57	69	18	25	12	50	57	70			
Volume (1)	1,342,670	670,900	650,900	191,150	675,200	687,050	413,760	280,728	323,500	511,364	362,500	560,400			
Notional Value (2)	134,267	67,090	65,090	19,115	67,520	68,705	41,376	28,073	32,350	51,136	36,250	56,040			
Open Interest (1)	5,877,971	6,214,171	6,641,971	6,515,621	6,925,821	6,557,021	6,785,631	6,727,458	6,239,448	6,493,412	6,557,512	6,464,102			

Compa	2018												
Swaps	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	
Number of Trades	82	64	47	60	44	53	40	30	83				
Volume (1)	599,170	438,190	669,219	653,550	206,090	430,945	300,050	459,614	730,650				
Notional Value (2)	59,917	43,819	66,922	65,355	20,609	43,095	30,005	45,961	73,065				
Open Interest (1)	6,513,722	6,652,622	6,905,711	6,447,411	6,492,701	6,462,286	6,453,136	6,233,522	6,524,622				

<sup>(1)</sup> Contracts

<sup>(2)</sup> Million pesos



#### V – Operating Figures SIF ICAP Mexico

CIT IOAD AA' :	2017													
SIF ICAP México	Jan.	Feb.	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.		
Assigned Operations														
Daily Average Number of Trades	95	75	71	49	61	62	55	70	56	65	65	65		
Average Transaction Size (28 day terms) (1)	92	121	94	118	114	75	153	94	682	60	68	85		
Daily Average Amount (28 day terms) <sup>(1)</sup>	8,735	9,088	6,650	5,771	6,891	4,618	8,489	6,566	38,496	3,921	4,457	5,513		
Corporate Bonds														
Daily Average Number of Trades	0	0	0			0			0		0	0		
Average Transaction Size (28 day terms) (1)	8,738	3,422	925			1,591			16,238		21,272	7,825		
Daily Average Amount (28 day terms) (1)	2,080	815	44			152			1,546		2,026	373		
Government Bonds (Broker)														
Daily Average Number of Trades	162	146	150	97	175	204	130	162	143	243	144	119		
Average Transaction Size (28 day terms) (1)	4,102	5,433	7,460	5,796	4,291	5,088	5,804	6,002	5,629	6,193	7,406	7,377		
Daily Average Amount (28 day terms) <sup>(1)</sup>	665,058	795,097	1,115,384	560,547	751,873	1,038,668	755,056	973,425	802,524	1,504,267	1,064,366	880,348		
IRS / Basis														
Daily Average Number of Trades	2	3	1	0	1	1	0	0	1	4	1	4		
Average Transaction Size (28 day terms) (1)	8,591	8,226	8,942	7,238	5,825	4,651	4,406	4,062	19,647	13,994	10,357	5,800		
Daily Average Amount (28 day terms) (1)	16,774	21,153	11,923	2,757	7,489	3,765	1,888	774	18,712	50,643	14,303	23,477		
Short Term (SET-TD)														
Daily Average Number of Trades	81	69	66	50	61	65	59	69	64	68	63	62		
Average Transaction Size (28 day terms) (1)	108	118	108	104	91	103	90	86	92	84	106	118		
Daily Average Amount (28 day terms) (1)	8,701	8,078	7,177	5,173	5,598	6,666	5,347	5,926	5,878	5,708	6,671	7,364		
Daily Average Amount (20 day terms)	0,701	0,070	7,177	3,173	3,330	0,000	3,347	3,320	3,070	3,700	0,071	7,304		
SIPO														
Daily Average Number of Trades	131	118	145	111	141	136	136	138	128	136	119	119		
Average Transaction Size (28 day terms) (1)	334	517	469	556	418	732	372	359	489	885	455	453		
Daily Average Amount (28 day terms) (1)	43,845	61,027	68,017	61,469	59,010	99,570	50,434	49,621	62,454	120,069	54,076	53,720		
SIPO Corro														
	11	12	10	7	10	11	10	11	13	10	13	11		
Daily Average Number of Trades		3,170			3,116		10		2 660	19	6,029	11 4,369		
Average Transaction Size (28 day terms) (1) Daily Average Amount (28 day terms) (1)	3,021 34,379	3,170 37,132	3,313 34,551	2,850 21,034	3,116	4,320 46,494	6,046 58,155	3,295 35,459	3,669 45,249	2,584 50,084	76,083	4,369 48,678		
Daily Average Amount (28 day terms) (4)	34,379	37,132	34,551	21,034	31,155	46,494	56,155	35,459	45,249	50,084	70,083	48,678		

<sup>(1)</sup> Million pesos



## V – Operating Figures SIF ICAP Mexico

SIF ICAP México				_		2018			_	_		
	Jan.	Feb.	Mar.	Apr.	May.	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
Assigned Operations												
Daily Average Number of Trades	65	56	60	62	59	67	71	75	57			
Average Transaction Size (28 day terms)	83	87	84	74	79	156	73	83	80			
Daily Average Amount (28 day terms) (1)	5,450	4,866	5,032	4,570	4,605	10,433	5,247	6,218	4,564			
Dully Average Amount (28 day terms)	3,430	4,000	3,032	4,370	4,003	10,433	3,247	0,210	4,304			
Corporate Bonds												
Daily Average Number of Trades	0	0	0	0	0	0	0	0	0			
Average Transaction Size (28 day terms)				5,117	6,349	4,984	1,500	0	0			
(1)	21,050	1,028	2,927	3,117	•	4,364	1,300	U	U			
Daily Average Amount (28 day terms) (1)	2,005	49	557	731	907	1,424	71	0	0			
Covernment Bonds (Broken)												
Government Bonds (Broker) Daily Average Number of Trades	185	159	152	170	209	184	182	153	143			
Average Transaction Size (28 day terms)	100	159	152		209	184	182	153				
(1)	8,137	8,133	6,679	8,563	5,751	7,427	6,941	5,575	3,994			
Daily Average Amount (28 day terms) (1)	1,501,520	1,295,783	1,017,173	1,454,055	1,203,294	1,367,658	1,262,635	852,923	569,959			
, , , , ,									·			
IRS / Basis												
Daily Average Number of Trades	5	4	4	4	2	4	2	3	2			
Average Transaction Size (28 day terms)				7,899	5,955	7,306	7,128	10,179	12,729			
(1)	4,697	5,388	6,357									
Daily Average Amount (28 day terms) (1)	22,144	20,011	26,334	34,605	14,179	26,787	16,971	33,930	26,671			
Short Term (SET-TD)												
Daily Average Number of Trades	69	61	59	63	65	68	71	79	66			
Average Transaction Size (28 day terms)							447					
(1)	112	112	134	113	113	133	117	120	115			
Daily Average Amount (28 day terms) (1)	7,743	6,845	7,966	7,155	7,312	9,044	8,323	9,519	7,582			
SIPO	146	447	447	120	1.12	120	120	422	110			
Daily Average Number of Trades Average Transaction Size (28 day terms)	146	117	117	129	142	129	130	133	110			
(1) Average Transaction Size (28 day terms)	503	845	600	518	534	533	704	863	333			
Daily Average Amount (28 day terms) (1)	73,398	99,303	69,935	66,792	75,566	68,588	91,280	114,490	36,681			
zan, menage minume (20 day terms)	75,550	33,303	05,555	00,752	75,500	00,500	31,200	117,750	30,001			
SIPO Corro												
# Operaciones promedio diarias	18	15	14	16	15	10	14	15	10			
Promedio monto 28 días por operación <sup>(1)</sup>	4,445	3,863	5,643	4,866	6,588	5,792	4,678	5,936	4,599			
Monto a 28 días promedio diario (1)	79,160	57,206	78,462	75,540	98,198	57,920	63,267	91,297	46,870			

<sup>(1)</sup> Million pesos



VI – Medium and long term issues

	INSTRUMENT	Ja	an'17	Fe	eb '17	N	lar '17	Α	pr '17	M	lay '17	Ju	un '17
	INSTRUVIENT	Issues	Amount										
2	Unsecured debentures / obligations	2	4,447	2	4,447	1	4,127	1	4,127	1	4,127	1	4,127
Q	Subordinated debentures / obligations	15	22,899	15	22,653	15	22,332	14	21,451	14	21,286	13	17,940
JE	Dual listing debt	4	50,000	4	50,000	4	50,000	4	50,000	4	50,000	5	59,014
90	Secured government certificates	33	92,130	32	90,197	32	90,408	32	90,660	32	90,669	32	90,487
95	Secured federal government certificates	116	491,349	115	491,753	116	492,933	114	484,135	112	481,613	113	488,398
91	Secured private bonds	275	508,369	277	508,066	277	502,401	281	506,408	285	511,800	290	523,600
94	Secured bank bonds	61	169,924	60	163,187	62	168,593	63	171,579	67	184,590	67	184,586
97	Mortgage backed securities	63	21,803	63	21,787	63	21,676	63	21,524	63	21,331	63	21,070
98	Total Mortgage backed certificates	2	754	2	760	2	760	2	761	2	755	2	755
99	Structured debt of financial institutions and / or subsidiaries	63	10,772	62	10,432	66	10,901	67	10,724	69	10,776	69	12,349
F	Certificates of deposit	2	2,000	2	2,000	2	2,000	2	2,000	2	2,000	2	2,000
2U	Detachable coupon inflation indexed certificates	2	4,728	2	4,788	2	4,818	2	4,773	2	4,776	2	4,775
2P	Detachable coupon certificates	1	300	1	300	1	300	1	300	1	300	1	300
92	Short term municipal and estate bonds	3	1,220	5	1,560	7	2,700	10	3,970	11	4,870	6	2,460
93	Short term ICS	146	52,813	156	54,738	152	48,344	159	47,659	167	49,051	164	45,374
CD	Bank Certificates of Development Banking	2	11,200	2	11,200	2	11,200	2	12,450	2	12,450	2	12,450
83	Structured debt of financial institutions (CP)											1	120
	TOTAL	790	1,444,709	800	1,437,866	804	1,433,492	817	1,432,521	834	1,450,394	832	1,469,805

Amounts in million pesos

INSTRUMENT		lul'17	Α	ug <b>'1</b> 7	S	ep '17	0	ct '17	- 1	Nov '17		Dec '17
INSTRUMENT	Issues	Amount	Issues	Amount	Issues	Amount	Issues	Amount	Issues	Amount	Issues	Amount
2 Unsecured debentures / obligations	1	4,127	1	4,127	1	4,127	1	4127	1	4,127	1	4,127
Q Subordinated debentures / obligations	1	300	1	300	1	300	1	300	1	300	1	300
JE Dual listing debt	2	3,912	2	3,932	2	3,948	2	3888	2	3,923	2	3,033
90 Secured government certificates	1	120	1	120	1	120	1	120	1	120	1	120
95 Secured federal government certificates	32	89,992	32	90,070	33	92,161	33	92299	32	91,356	29	86,785
91 Secured private bonds	290	526,348	291	526,528	299	555,729	313	579851	313	581,484	316	588,191
94 Secured bank bonds	6	2,360	6	1,940	5	1,900	8	3200	6	2,800	5	2,200
97 Mortgage backed securities	172	45,169	183	46,908	181	49,362	195	52099	191	51,386	181	45,768
Total Mortgage backed certificates	66	173,140	65	171,045	64	169,092	65	168309	66	169,526	65	168,712
Structured debt of financial institutions and / or subsidiaries	115	499,706	115	513,307	114	522,504	114	517279	113	513,975	112	511,671
F Certificates of deposit	63	20,878	63	20,749	63	20,586	63	20439	63	20,357	63	20,218
2U Detachable coupon inflation indexed certificates	2	756	2	754	2	756	2	757	2	761	2	751
2P Detachable coupon certificates	69	12,332	66	11,923	68	11,885	66	11271	66	11,218	63	10,427
92 Short term municipal and estate bonds	3	16,450	3	16,450	5	26,450	5	26450	5	26,450	5	26,450
93 Short term ICS	2	2,000	2	2,000	2	2,000	2	2000	2	2,000	2	2,000
CD Bank Certificates of Development Banking	5	50,500	5	58,888	5	59,099	5	59609	5	59,260	5	59,868
83 Structured debt of financial institutions (CP)	13	17,861	13	17,884	13	18,021	13	18335	12	17,448	10	15,666
TOTAL	843	1,465,950	851	1,486,923	859	1,538,038	889	1,560,334	881	1,546,285	863	1,556,489

Amounts in million pesos



## VI – Medium and long term issues

	INSTRUMENT	J	lan'18	Fe	eb '18	N	1ar '18	A	or <b>'1</b> 8	Ma	ay '18	Ju	n '18
	INSTRUMENT	Issues	Amount	Issues	Amount	Issues	Amount	Issues	Amount	Issues	Amount	Issues	Amount
2	Unsecured debentures / obligations	1	4,127	1	4,127	1	4,127	1	4,127	1	4,127	1	4,127
Q	Subordinated debentures / obligations	10	15,373	10	15,414	9	13,014	6	11,270	5	5,656	5	5,659
JE	Dual listing debt	5	59,303	5	59,417	5	59,135	5	59,855	5	59,866	5	59,932
90	Secured government certificates	27	79,057	27	79,125	27	79,110	27	79,171	27	78,898	27	80,235
95	Secured federal government certificates	111	559,314	111	559,214	116	528,517	116	539,045	115	545,372	114	542,551
91	Secured private bonds	313	582,981	313	583,163	320	607,070	320	611,624	322	623,481	322	620,709
94	Secured bank bonds	63	165,884	63	167,702	60	161,595	61	164,741	63	174,463	61	168,434
97	Mortgage backed securities	61	20,130	61	20,005	61	19,877	61	19,716	61	19,490	61	19,329
98	Total Mortgage backed certificates	2	755	2	757,549	2	755	2	754	2	752	2	749
99	Structured debt of financial institutions and / or subsidiaries	61	10,335	61	9,871	61	11,437	58	10,962	55	10,550	51	8,595
F	Certificates of deposit	2	2,000	2	2,000	2	2,000	2	2,000	2	2,000	2	2,000
2U	Detachable coupon inflation indexed certificates	2	3,054	2	3,069	2	3,077	2	3,007	2	2,997	1	2,046
2P	Detachable coupon certificates	1	300	1	300	1	300	1	300	1	300	1	300
92	Short term municipal and estate bonds	3	1,750	1	500	0	0	4	800	6	1,000	6	1,000
93	Short term ICS	185	43,864	189	45,690	207	48,544	205	45,263	199	41,895	200	42,336
CD	Bank Certificates of Development Banking	5	26,450	7	36,450	7	36,450	7	36,450	7	38,950	7	38,950
83	Structured debt of financial institutions (CP)							1	35	2	536	4	2,500
	TOTAL	852	1,574,676	856	1,586,804	881	1,575,010	1,756	1,584,695	875	1,610,331	870	1,599,450

#### Amounts in million pesos

	INSTRUMENT	J	ul'18	А	ug '18	S	ep '18	00	t '18	No	ov '18	De	c '18
	INSTRUVIENT	Issues	Amount	Issues	Amount	Issues	Amount	Issues	Amount	Issues	Amount	Issues	Amount
2	Unsecured debentures / obligations	1	4,127	1	4,127	1	4,127						
Q	Subordinated debentures / obligations	5	5,671	5	5,685	4	5,500						
JE	Dual listing debt	5	59,271	5	59,563	5	59,406						
90	Secured government certificates	26	75,727	26	75,908	26	75,849						
95	Secured federal government certificates	113	540,924	112	538,270	110	534,336						
91	Secured private bonds	315	609,299	318	613,616	319	628,503						
94	Secured bank bonds	58	159,668	52	150,490	51	150,022						
97	Mortgage backed securities	61	19,189	60	18,856	60	18,752						
98	Total Mortgage backed certificates	2	750	2	751	2	754						
99	Structured debt of financial institutions and / or subsidiaries	47	8,192	45	7,966	46	9,720						
F	Certificates of deposit	2	2,000	2	2,000	2	2,000						
2U	Detachable coupon inflation indexed certificates	1	2,056	1	2,066	1	2,078						
2P	Detachable coupon certificates	1	300	1	300	1	300						
92	Short term municipal and estate bonds	6	1,000	5	950	8	1,600						
93	Short term ICS	208	43,144	204	43,901	212	36,960						
CD	Bank Certificates of Development Banking	7	38,950	7	38,950	7	38,950						
83	Structured debt of financial institutions (CP)	5	3,500	7	3,586	7	3,618						
	TOTAL	863	1,573,766	853	1,566,985	862	1,572,474	•				•	•

Amounts in million pesos